April 16, 2012

Armando Saey

VP Finance

Ross Technologies

Dear Armando

I called your office for our 2PM call but kept hitting voice Mail. I understand you have many responsibilitiesst—but I would like to reschedule our call later this week or next week. (SDR NAME) the assistant that made the initial appointment will call you to set up another time.

The Study you participated in demonstrates key areas of concern in spreadsheet management as expressed by over 200 of your peers. I think you will find their opinions of great interest. We are always happy to shares the ideas and lessons learned with people that participated in the effort.

Warm regards

Jay